

# Jacob Langfelder

646-342-7174 • jacob@langfelder.com • 1953 York Street Napa, CA 94559 • 36 West 84th Street, Apt 8b NYC, NY 10024

**Tony Award Nominated Broadway Producer, Hospitality Executive and Artistic Administrator with experience operating and activating multi-revenue environments in both non-profit and commercial sectors.**

**"One of those unexpected, spontaneous, fabulous evenings that remind you why you're in NYC"**

**Julie James, SiriusXM**

## Experience

### **BROADWAY PRODUCER • SEA WALL/A LIFE • 2019**

Tony Award Nominee and Two-Time NY Times Critic's Pick starring Jake Gyllenhaal and Tom Sturridge, *Sea Wall/A Life* was written by Simon Stephens (*The Curious Incident of the Dog in the Night-Time*) and Nick Payne (*Constellations*).

### **EXECUTIVE PRODUCER • FESTIVAL NAPA VALLEY • NOVEMBER 2017-JANUARY 2020**

Budgeting and producing the Festival's winery, resort and venue activations. Oversight of concerts and events, Taste of Napa, and the Festival's Blackburn Music Academy (90 Students). Facilitating world-class programming, production and execution of all Festival Napa Valley's gala, concerts, events, hospitality experiences and luxury brand activations. Strategic partnerships and donor cultivation.

### **EXECUTIVE DIRECTOR • FOOD, BEVERAGE, EVENTS & ENTERTAINMENT • THE OUT HOTEL AND 42WEST EVENTS • FEBRUARY 2014-JANUARY 2017**

Head of Operations/General Management of the hotel's 14,000 square foot event space, conference rooms, outdoor spaces, and 175 seat restaurant. Full rebrand/renaming of the property's event space and restaurant including temporary closure, renovation and re-opening. Supplemental programming and activations during off-peak and dark calendar dates. Daily operational meetings, brand partnerships, liquor buying, talent booking, BEO's, payroll, and all Food and Beverage Direction.

### **MANAGER • 54 BELOW • MARCH 2013-FEBRUARY 2014**

Food, Beverage and Event Management as well as Performance Programming for Broadway's premier 166 seat supper club hosting 2-3 performance seatings nightly.

### **CONCERT AND EVENT PRODUCER • MARCH 2013-PRESENT**

Producer and manager of Live Events: Broadway & Vine, Disney, Taste of Napa, TriBeCa Film Festival, Meadowood Resort, Frog's Leap Winery, Core Club, Harboring Hearts, PS122 Gala, Rainbow Room, and over 100 productions at various Napa Valley resorts and wineries. [www.langfelder.com](http://www.langfelder.com)

## Education

The Boston Conservatory • Master's Degree • 2001

University of Houston • Bachelor's Degree • 1999

Aspen Music Festival • 1995-1999

## Skills

5 Star Hospitality, General Management, Partnerships, Sponsorships, Budgeting/P&L, Marketing & Press Strategies, Auction Procurement, Permitting, Large Scale Concert and Event Production.

## Production Recognition

Tony Nominee, NY Times Critic's Pick, Time Out NY Critic's Pick, Wine Country Awards, Forbes Top Wine Festivals, Wine Spectator's Top Wine Auctions

## References

Welz Kauffman • President & CEO, Ravinia Festival • 847-638-5401

Jessica Hague • Vice President, Frog's Leap Winery • 707-927-6275

Michael Moritz • Tony and Emmy Award Winning Producer • 646-246-8854